

# **Dilution effects of executive stock option awards**

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# OUTLINE

- Describe the characteristics of Executive Stock Options (ESO).
- Assumption about stock price process.
- Describe how the dilution of shares occur when ESOs are exercised.
- Describe the Approximation carried out.
- Derive the expected Dilution.
- Sensitivity of Dilution & Numerical illustration.

# Characteristics of ESO

These are CALL options exercisable at time at a time in the future by paying an exercise price & has following main special features:

- Vesting period
- Non-transferability
- If the executive leaves the firm before exercise, it has no value

# Stock Price Process/GRANT

- Assume that the stock price at time  $t$ ,  
 $S(t) = S(0) \exp\{X(t)\}$  where  $X(t)$  is normal with mean  $\mu t$  and variance  $\sigma^2 t$
- Suppose that the ESO grant consists of a series exercisable at  $\tau_1, \tau_2, \dots, \tau_m$  with respective exercise prices  $K_1, K_2, \dots, K_m$ ; respective numbers been  $n_1, n_2, \dots, n_m$

# How Dilution Occurs ?

- Let  $X(\tau_i) = X_i, i = 1, 2, \dots, m$  . Consider dilution that would occur at time  $\tau_1$  .
- When an ESO is exercised, the net additional shares to be issued is  $1 - \frac{K_1}{S(0)} e^{-X_1}$
- Let  $\ln(K_i / S(0)) = k_i$  ,  $N_i$  be the number of shares and the respective Dilution at time
- Let  $A_i = \{X_i \leq k_i\}$
- Then Dilution is 
$$D_1 = \frac{I(A_1)}{N_0} + \frac{I(\bar{A}_1)}{[N_0 + n_1(1 - e^{-X_1+k_1})]} \quad (1)$$

# Expectation of Dilution

- Neglect terms of order  $(\frac{n_1}{N_0 + n_1})^2$  and taking risk-neutral expectation of (1), we get

$$E_Q(D_1) = E_Q(D_0) - \frac{n_1}{N_0(N_0 + n_1)} E_Q[I(X_1 > k_1)] + \frac{n_1}{(N_0 + n_1)^2} E_Q[e^{-X_1} I(X_1 > k_1)] \quad (2)$$

- Now  $E_Q[I(X_1 > k_1)] = E[I(X_1 > k_1; h)]$  where  $h$  is the Esscher transform parameter (Gerber & Shiu, 1994)

# Esscher Transform

- Under Esscher Transform (risk-neutral measure),  $X_1$  has mean per unit time  $\mu + h\sigma^2 = r - \sigma^2 / 2$  and variance  $\sigma^2$ .

- Hence 
$$E[I(X_1 > k_1; h)] = \Phi\left(-\frac{k_1 - (r - \sigma^2 / 2)\tau_1}{\sigma\sqrt{\tau}}\right) \quad (3)$$

where  $\Phi(\cdot)$  denotes

the distribution function of the standard normal random variable.

# Expected value of Dilution at $\tau_1$

- Using the result from (3) and substituting in (2), we have the expected value of dilution at the first time of exercise as

$$\begin{aligned} E_Q(D_1) = E(D_0) - \frac{n_1}{N_0(N_0 + n_1)} \Phi\left(-\frac{k_1 - (r - \sigma^2/2)\tau_1}{\sigma\sqrt{\tau_1}}\right) \\ + \frac{n_1 K_1}{S(0)(N_0 + n_1)^2} e^{(\sigma^2 - r)\tau_1} \Phi\left(-\frac{k_1 - (r - 3\sigma^2/2)\tau_1}{\sigma\sqrt{\tau_1}}\right). \end{aligned} \tag{4}$$

# Generalization of Dilution

- In order to generalize the expression for the expected value of Dilution we first note that

$$N_i = N_{i-1} + n_i \left(1 - \frac{K_i}{S(0)} e^{-X_i}\right) \quad , X_i > k_i$$

$$N_i = N_{i-1}$$

# General Expression for Dilution

$$E_Q(D_m) = \frac{1}{N_0} - \sum_{i=1}^m \frac{n_i}{(N_0 + \sum_{j=1}^{i-1} n_j)(N_0 + \sum_{j=1}^i n_j)} (\Phi(d_1(i)) + \frac{1}{S(0)} \sum_{i=1}^m \frac{n_i K_i e^{(\sigma^2 - r)\tau_i}}{(N_0 + \sum_{j=1}^i n_j)^2} \frac{K_i e^{(\sigma^2 - r)\tau_i}}{S(0)} \Phi(d_2(i))),$$

$$d_1(i) = \frac{(r - \sigma^2 / 2)\tau_i - k_i}{\sigma\sqrt{\tau_i}}$$

$$d_2(i) = d_1(i) - \sigma\sqrt{\tau_i}$$

# Sensitivity to Dilution

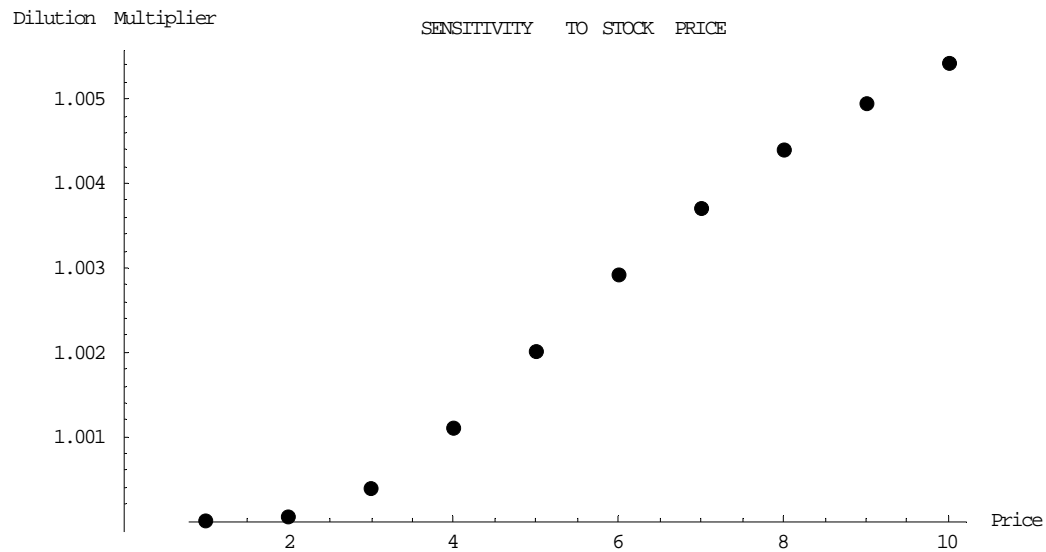
- The sensitivities of dilution are obtained by deriving the derivatives. These are when  $m=1$ :

$$\frac{\partial}{\partial S(0)} E_Q(D_1) = -\frac{n_1 K_1 e^{(\sigma^2 - r)\tau_1}}{S(0)^2 (N_0 + n_1)^2} \Phi(d_2(1))$$

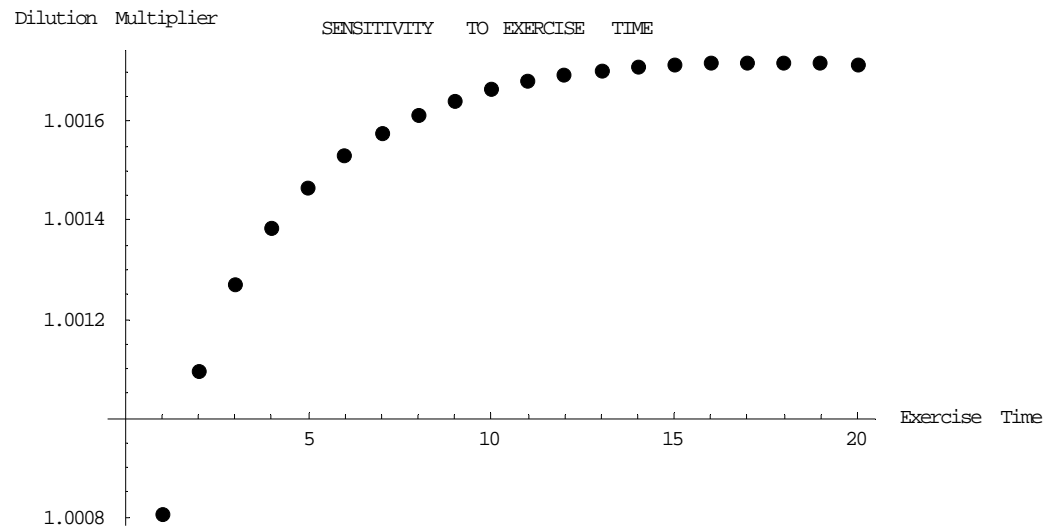
$$\frac{\partial}{\partial \tau_1} E_Q(D_1) = \frac{n_1 K_1 (\sigma^2 - r) e^{(\sigma^2 - r)\tau_1}}{S(0)^2 (N_0 + n_1)^2} \Phi(d_2(1))$$

$$-\frac{n_1 \sigma \phi(d_1(1))}{2(N_0 + n_1)^2 \sqrt{\tau_1}} - \frac{n_1^2 \phi(d_1(1))}{2N_0 (N_0 + n_1)^2} \left[ \left( \frac{r}{\sigma} - \frac{\sigma}{2} \right) \tau_1^{-1.5} + \frac{k_1}{\sigma} \tau_1^{-1.5} \right].$$

# Numerical Illustration-1



# Numerical Illustration-2



# Numerical Illustration-3

